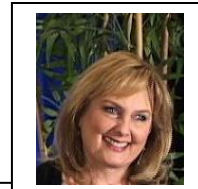


## Representation vs No Representation

	Client-Level Service (when you are represented)	Customer-Level Service (when you are NOT represented)
Honesty	√	√
Disclose Known Property Condition	√	√
Deposit Earnest Money	√	√
Undivided Loyalty	√	
Confidentiality	√	
Full disclosure	√	
Price counseling	√	
Negotiate on your behalf	√	
Work for you	√	
Protect your best interest	√	



**Rhonda Hamilton**

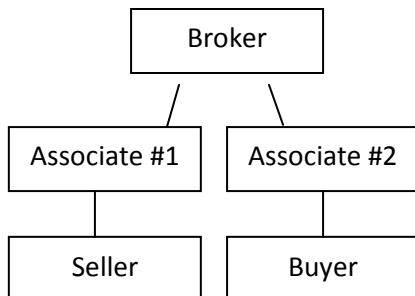
**ABC Real Estate Brokerage  
123 Success Blvd, Anytown**

**123-456-7890**

### Intermediary Relationships

**With & Without Appointments**

**What it means for you...**



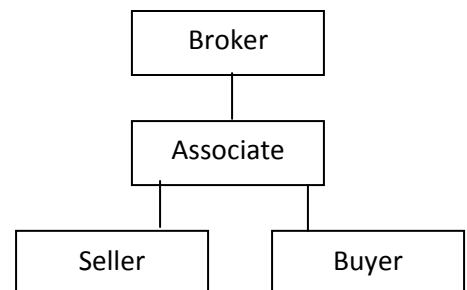
**With Appointments**

(advice and opinion given to both parties)

**In Either Situation:**

1. May not disclose to the buyer that the seller will accept a lower price without seller's written authorization
2. May not disclose to the seller that the buyer will pay a higher price without buyer's written authorization
3. May not disclose confidential information gained through the course of an agency relationship

(See Information About Brokerage Services Form for further explanation)



**Without Appointments**

(NO advice or opinion to either party)